



AFTRADE
FZCO

OUR
EXPERIENCE





AFTRADE FZCO is a prominent company headquartered in Dubai, UAE, which serves as the exclusive representative of the manufacturers across the African continent. Our core mission is the implementation of the comprehensive projects involving the supply of top quality machinery and equipment. We take immense pride in our role as the official dealer facilitating wholesale trade between the manufacturers and the African nations.

We offer a diverse range of equipment for various sectors: agriculture, public works, forestry, construction, emergency services and healthcare. At the same time we can organize the supply of high quality food and pharmaceuticals products.

At AFTRADE FZCO, our vision is to be the preeminent conduit connecting the manufacturing excellence with the African market, fostering growth, innovation, and prosperity in the industries we serve.

Established presence in Africa
since 2017

Representative offices in Zimbabwe,
Nigeria and Togo

Multiple maintenance service centers
and spare parts warehouses



ZIMBABWE



AGRICULTURAL PROJECT (2018 – ONGOING))

Since 2018, we have been actively supporting Zimbabwe's Three-Phase Agricultural Mechanization Program, supplying over 5 000 units of advanced farming equipment, including tractors, combine harvesters, harrows, seeders, dump trucks and haulage trucks. As of 2024, two phases have been successfully completed, with over 2 000 units already in operation across the country, helping to boost productivity and transform Zimbabwe's agricultural landscape.



STAGE I (2018 – 2021)

754 units of machinery, comprising tractors, seeders, trucks, semitrailers, and combine harvesters, supplied to the Ministry of Lands, Agriculture, Fisheries, Water and Rural Development of the Republic of Zimbabwe;



STAGE II (2021 – 2022)

1358 units of machinery, comprising tractors, harrows, and combine harvesters, supplied to the Ministry of Lands, Agriculture, Fisheries, Water and Rural Development of the Republic of Zimbabwe;







AGRICULTURAL PROJECT: STAGE 3 (2023 – ONGOING)

As part of the third phase of Zimbabwe's Agricultural Mechanization Program, we are delivering over 3400 units of modern farming equipment to support the country's agricultural development. We are delivering essential equipment to boost the country's farming sector, including tractors, grain harvesters, dump trucks with grain trailers, as well as the construction of modern grain storage facilities. These efforts are designed to enhance productivity, streamline logistics and support long-term food security.



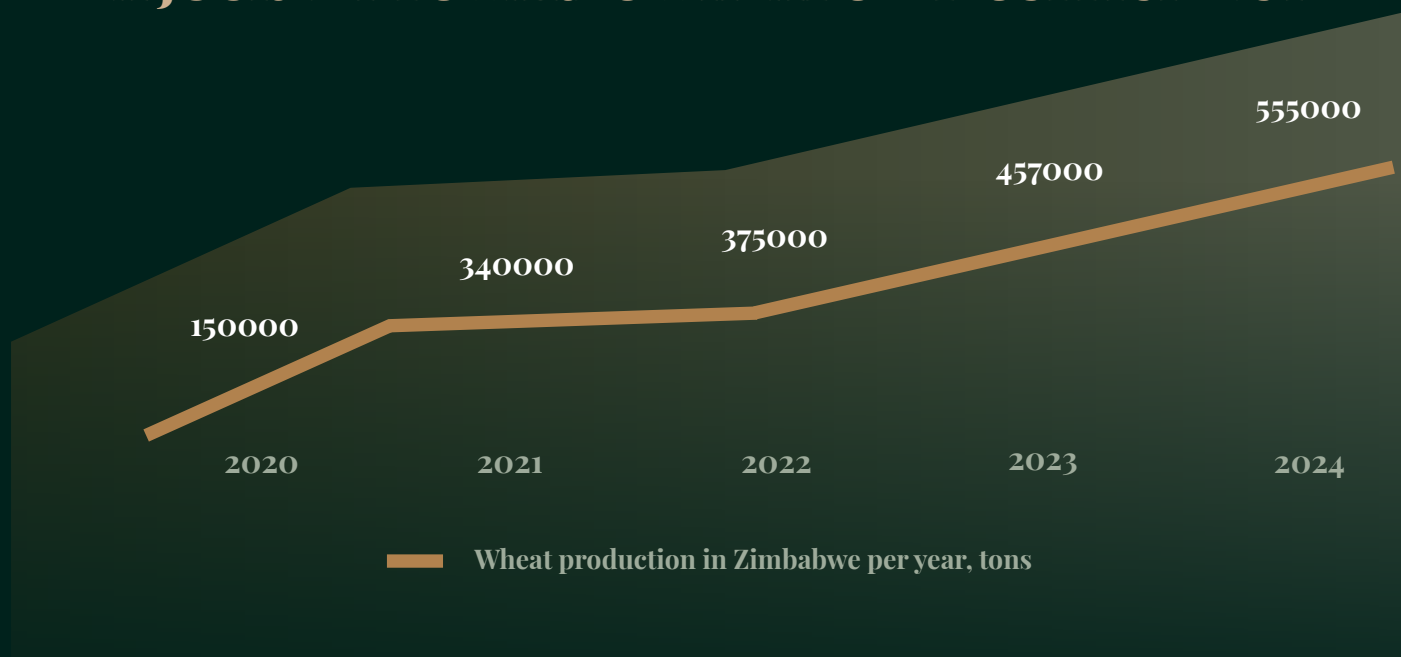


TIMBER PROJECT (2018 – 2021)

70 units of machinery, comprising dump trucks, drop side trucks, fifth wheel trucks, trailers, semitrailers, fire trucks, fast response vehicles, and motorcycles, supplied to Allied Timbers Zimbabwe (Private) Limited



ZIMBABWE'S AGRICULTURAL REVOLUTION: A JOURNEY TOWARDS WHEAT SELF-SUFFICIENCY



Zimbabwe, like many other countries, has faced challenges in meeting its wheat consumption needs, with a significant gap between production and demand. The year 2020 was particularly telling, with a production of just 150,000 tons against a consumption requirement of 360,000 tons. This shortfall necessitated heavy reliance on imports, placing a substantial economic strain on the country.

The tide began to turn in 2019, when Zimbabwe embarked on an ambitious partnership with AFTRADE FZCO, focusing on agricultural mechanization. This program was a game changer, infusing the sector with state-of-the-art machinery, including 210 planters, 76 combine harvesters, and over 1,800 tractors.

This marked a pivotal shift in Zimbabwe's agricultural prowess. The results of this mechanization were striking, by 2021 wheat production skyrocketed to double its previous year's output at 340,000 tons. In 2022 an impressive milestone was achieved with a harvest of 375,000 tons which exceeded the nation's consumption needs.

The investment of the country in

agricultural mechanization continues to pay off handsomely: as of November 2023, the farmers harvested nearly 457,000 tons. In 2024, despite the challenging weather conditions and droughts, the annual wheat harvest reached 555,000 tons, representing yet another record in wheat production.

These achievements underscore the impact of the mechanization initiative, propelling Zimbabwe towards a future of agricultural self-reliance. The nation's journey is a beacon of success, showcasing the potential to reduce dependency on wheat imports while bolstering food security and economic stability. In conclusion, Zimbabwe's strides towards wheat self-sufficiency paint a picture of a nation on the rise. The strategic collaboration with AFTRADE FZCO and the adoption of modern farming technologies have been pivotal in this journey. The progress achieved in recent years, combined with the optimistic projections for the future, heralds a new era in Zimbabwe's agricultural landscape, one marked by self-sufficiency, economic resilience, and a steadfast commitment to food security.

EMERGENCY RESPONSE

Firefighting machines supplied by AFTRADE FZCO to the Republic of Zimbabwe are vital for life and property security of the country which previously suffered of serious fires. It is very important to note that AFTRADE FZCO together with the manufacturing plant developed such machines according to the demands of the Zimbabwean market. Also it is essential to note that AFTRADE FZCO is not only supplying machines, but as well carries out the complex

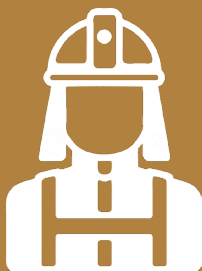
education of technical personnel on the maintenance of the machinery as well as the improvements of the existing firefighting and rescue system. Together with the specialized institute we implement in Zimbabwe modern methods in firefighting and people's salvation in various dangerous situations. These trainings already showed excellent results in strengthening of the system of civil protection in Zimbabwe.



Modern firefighting
machinery and equipment



Training of technical personnel on
the maintenance of the machinery



Improvements of the existing
firefighting and rescue system



EMERGENCY RESPONSE PROJECT (2023 – 2024)

Supply of 131 firefighting trucks for the Ministry of Local Government and Public Works of the Republic of Zimbabwe.

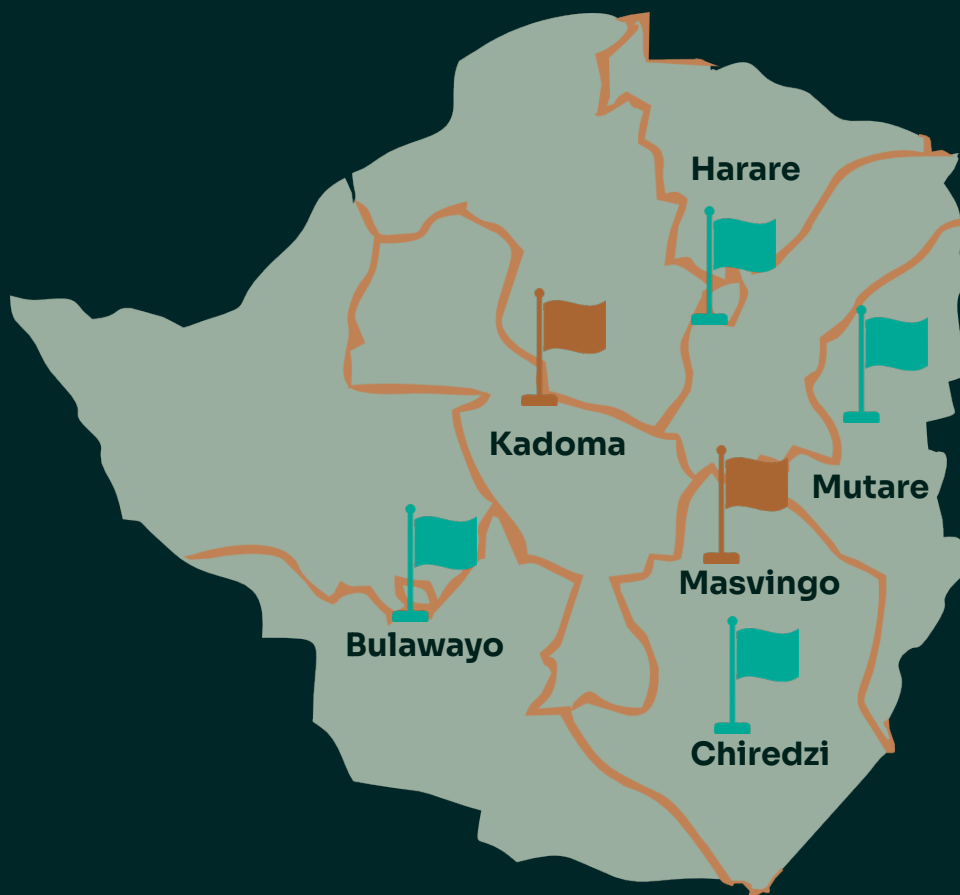




SERVICE & MAINTENANCE

In addition to supplying equipment, we established our subsidiary company, BiSONAGRO MACHINERY Pvt. Ltd; which operates four strategically positioned service centers across key agricultural regions in Zimbabwe, with the central service center located in Harare. These centers are equipped with state-of-the-art technical devices and instruments essential for diagnosing issues, conducting repairs, and performing

maintenance on machinery with ut-most efficiency. Our mobile service teams are capable of reaching even the most remote rural areas, ensuring timely support. Moreover, our central center serves as a training hub for local specialists, providing comprehensive instruction in machinery usage, operation, repair, and maintenance. To date, we have successfully trained over 1100 local specialists at our service center.



- operational service centers of Bison Agro Machinery;



- service centers that are scheduled to be open.

TOGO



PUBLIC TRANSPORTATION PROJECT (2021 – 2022)

22 buses supplied to Société des Transports de Lomé (SOTRAL), a company operating under the Ministry of Infrastructure and Transport of the Togolese Republic.

City of Lomé had serious problems with public transportation. Moreover, the city couldn't completely cover the transport needs for students, huge amount of which needed more vehicles during the academic year. In order to solve this problem, AFTRADE FZCO together with the manufacturing plant elaborated the new model of the bus that meets all the specific technical requirements of the Togolese market. That helped to sort out not only the problem of students transportation, but as well the issues of passenger transportation during the raining season in rugged areas.





AGRICULTURAL MECHANIZATION PROJECT (2023 – 2024)

Supply of 150 tractors and 150 ploughs to the Ministry of Agriculture, Village Hydraulics and Rural Development of the Togolese Republic.





PRIVATE AGRICULTURAL PROJECT (2022)

21 units of machinery, comprising tractors, seeders, ploughs, trailers and combine harvesters, supplied to the private partner, which are presently leased out to local farmers for their use.



SOUTH AFRICA



PRIVATE AGRICULTURAL PROJECT (2021 – 2022)

52 tractors with engine power from 57 hp to 212 hp accompanied by the delivery of spare parts.



GHANA



PILOT AGRICULTURAL PROJECT (2023 – ONGOING)

Supply of modern agricultural machinery, such as powerful tractor, advanced disk harrow and multi-purpose seeder.



KENYA

AGRICULTURAL PROJECT (2021 – 2023)

Supply of more than 30 units of the agricultural machinery and equipment, including tractors, harvesters, seeders, harrows as well as technologically advanced modern agricultural drones.





NIGERIA



AGRICULTURAL PROJECT (2024 – 2025)

As part of the national Agricultural Mechanization Program of the Federal Republic of Nigeria, we are delivering over 9000 units of cutting-edge agricultural machinery. This includes tractors, plows, harrows, seeders, sprayers, service vehicles, harvesters and a full range of spare parts. Our commitment to innovation and efficiency is driving the modernization of Nigeria's agricultural sector, enhancing productivity and sustainability.







PROFESSIONAL TECHNICAL TEAM

Boasts dedicated team of mechanics and technicians, poised to deliver timely and efficient services both in-house and in the field. Equipped with extensive expertise, teams of AFTRADE FZCO ensure prompt maintenance, repairs, and technical support, meeting the diverse needs of our client;



AFTERSALES SUPPORT

Our service managers and consultants are available round-the-clock, providing 24/7 consultations and support to address any queries or concerns our valued customers might have. We offer comprehensive after-sales support to ensure a seamless experience beyond your initial purchase;



SPARE PARTS AVAILABILITY

Our warehouses maintain stocks of genuine spare parts at any given time, catering to the needs of equipment. This extensive inventory ensures immediate access to essential components, guaranteeing swift and efficient maintenance for your machinery whenever required;



TRAINING CENTER

Our training centers offer comprehensive theoretical sessions conducted within equipped classrooms. Additionally, we provide hands-on practical training sessions in the workshop area, ensuring a well-rounded learning experience for participants.



AGRICULTURE

AFTRADE FZCO boasts an extensive cooperative network with manufacturing plants, empowering us to supply customized machinery and equipment tailored to specific needs. Each manufacturer adopts an individualized production approach, accounting for varying climates and operational conditions. We specialize in delivering a comprehensive range of machinery and equipment essential for agricultural production, encompassing tasks from sowing to harvesting, as well as grain drying, cleaning, storage, and crop transportation.

Our company is fully prepared to transfer of advanced technology and knowledge in the field of agriculture and agricultural mechanization to any interested party. This transfer will be achieved through the active participation of our highly qualified agronomists, as well as other agricultural specialists.

Our approach involves the meticulous identification and analysis of suitable technologies that are conducive to the mechanization of diverse agricultural operations. We ensure that these technologies are well-matched to the specific needs of the target region and the intended applications.

Additionally, our commitment extends to providing comprehensive training in various critical areas, encompassing machinery operation, maintenance and repair, adherence to safety protocols, efficient utilization of inputs, and the effective management of mechanized systems.



**PREPARATION OF SOILS
FOR TREATMENT**



**SEEDING OF VARIOUS
PLANT CROPS**



CROPS TREATMENT



CROPS HARVESTING



TRANSPORTATION



STORAGE



TRANSPORT & LOGISTICS

We offer a diverse range of machinery and equipment for transportation and logistics, covering heavy machinery for various cargo types and multipurpose buses with varying passenger capacities. Our expertise extends to specialized vehicles, including buses, CNG buses, and electrical buses equipped with fast charging stations, catering to both public and eco-friendly urban transportation. Our commitment is to develop tailor-made solutions that guarantee quality and compliance with specific requirements.



Our company collaborates with renowned global manufacturers of heavy mining equipment, including the producers of heavy trucks over 300-tons. We offer a comprehensive range of machinery and equipment for mining, from heavy dump trucks to crushing lines. Our solutions encompass mineral purification, geological research, and mining assistance.

MINING



CONSTRUCTION

We provide a complete technological chain of machinery and equipment, along with the relevant technologies required for specific construction processes. Our offerings include various types of construction machinery, such as earthmoving equipment, compaction equipment, transportation equipment, as well as lifting, loading, and road marking equipment.



Our machinery is vital for clean cities. We partner with collaborators for waste management solutions; we offer solutions for waste disposal, recycling, and waste to energy facilities. Our offerings include sweeping machines for cleaning street areas, various garbage re-moval trucks for loading, compacting, transportation, and waste discharge, as well as loaders for raking garbage and loading it into a truck body. We also provide services for the construction of garbage incineration plants to handle household and industrial waste.

CLEAN CITIES



SPECIAL PURPOSE MACHINERY

Durable machinery serves various specialized purposes, prioritizing community needs, urban safety, and complex tasks. We offer thorough training and full-service support, delivering top-quality, cost-efficient solutions throughout project execution. Our inventory encompasses firefighting gear, auto cranes, specialized mobile units, auto excavators, drilling equipment, and ambulances.



We engage in strategic partnerships to deliver an extensive array of hospital and clinic medical equipment, covering every facet from A to Z, including mobile hospital units. Our commitment to excellence extends to the production of a diverse range of pharmaceuticals, including a comprehensive selection of pills, ensuring that we meet the entirety of medical needs with professionalism and precision.

MEDICAL EQUIPMENT SOLUTIONS

AFTRADE FZCO



Unit No: 3707 JBC1 Plot No: JLT PH1 G2A
Jumeirah Lakes Towers Dubai UAE



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